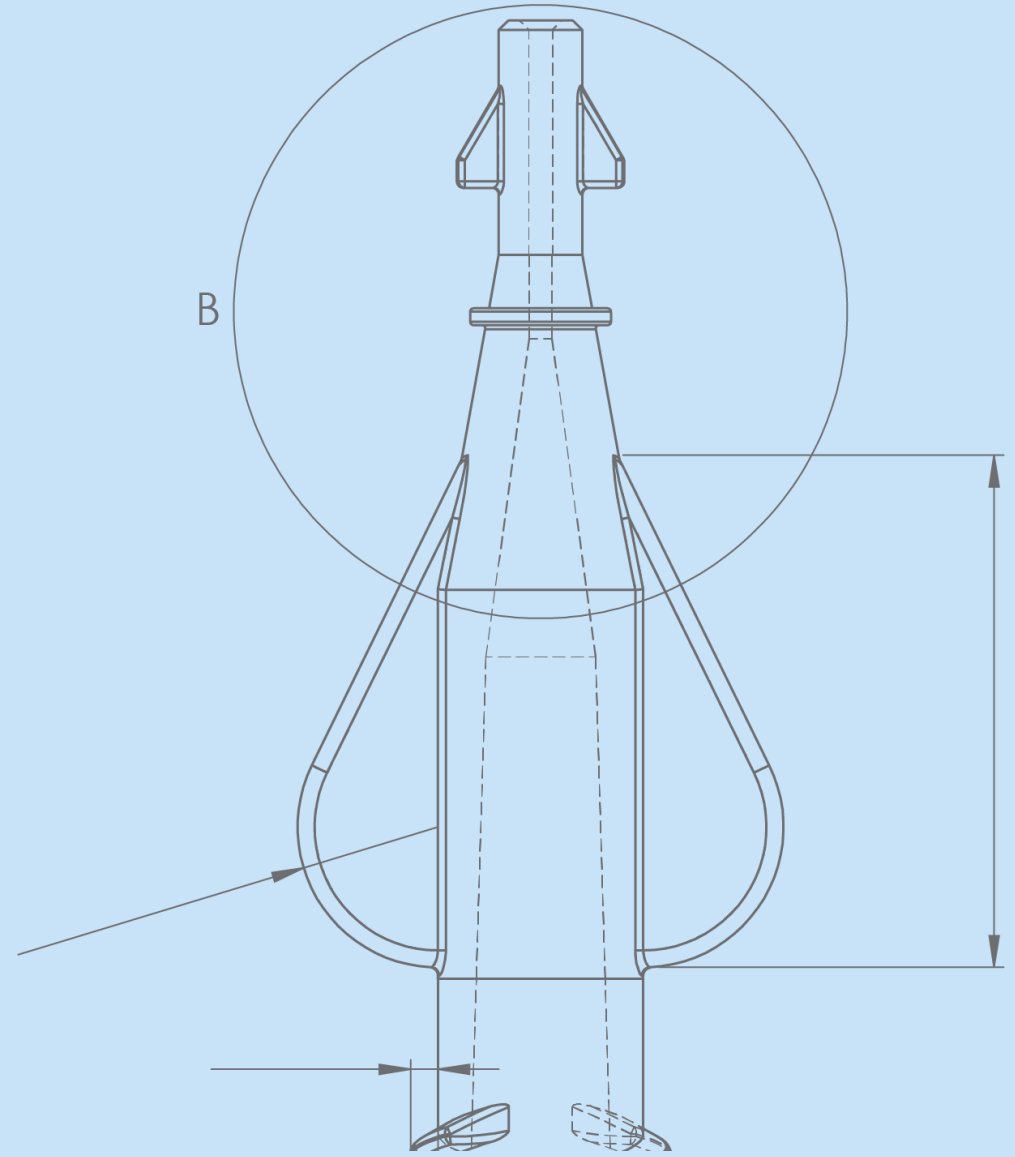


OUR STORY



NEVER SETTLING. ALWAYS IMPROVING.

Bringing **quality** and **trust** to help you develop and produce better medical devices, from innovation to end of lifecycle.



**31.5B €
IN TOTAL
GROUP
REVENUE**

TOP TEN

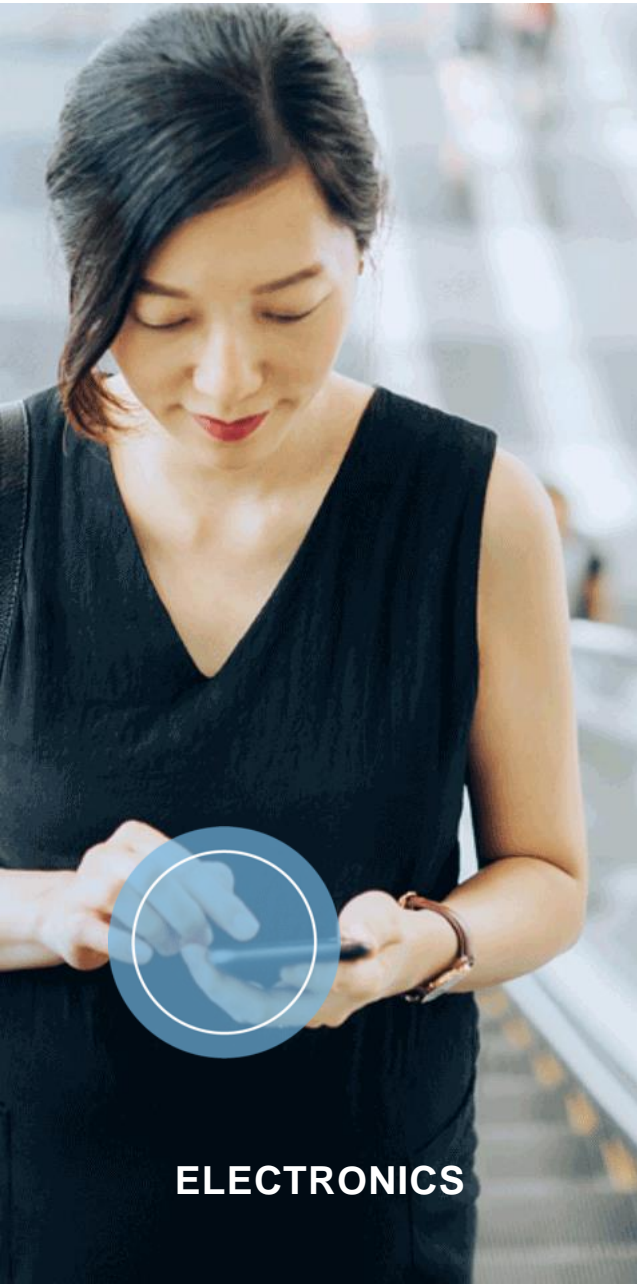
FAMILY-OWNED COMPANIES IN GERMANY

LONGEVITY

CELEBRATING 400 YEARS OF BUSINESS IN 2060

DIVERSE PORTFOLIO

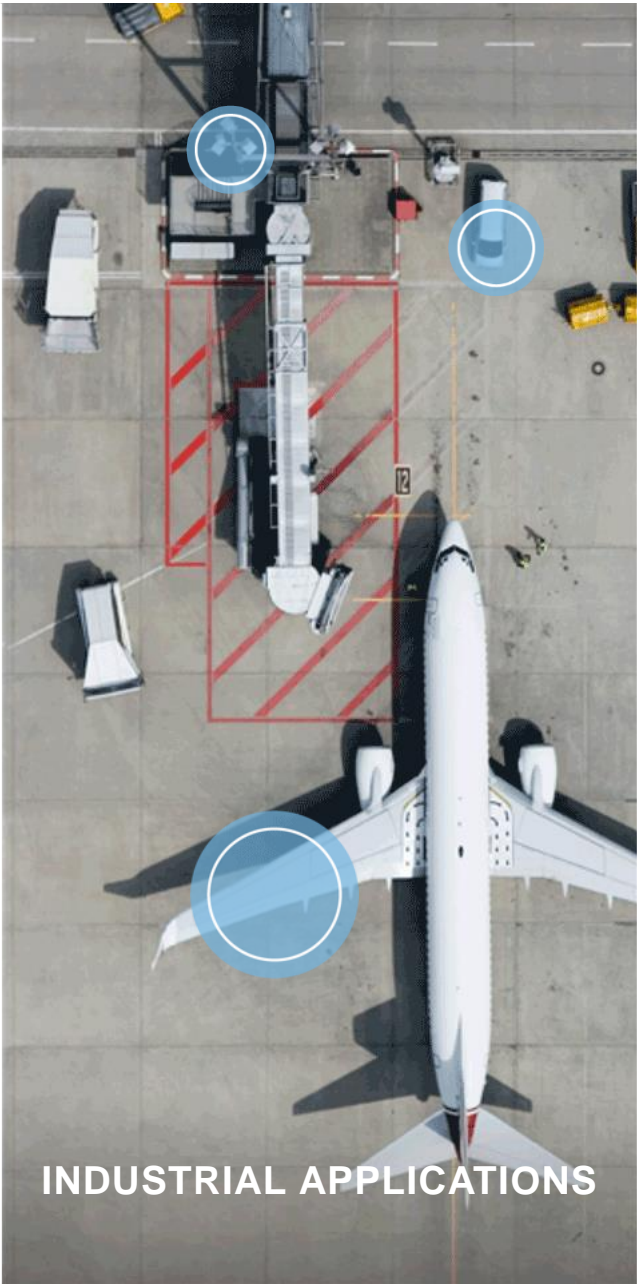
12 BUSINESS UNITS ORIENTED TO SUPPORT
GLOBAL MEGATRENDS



ELECTRONICS



ENVIRONMENT



INDUSTRIAL APPLICATIONS

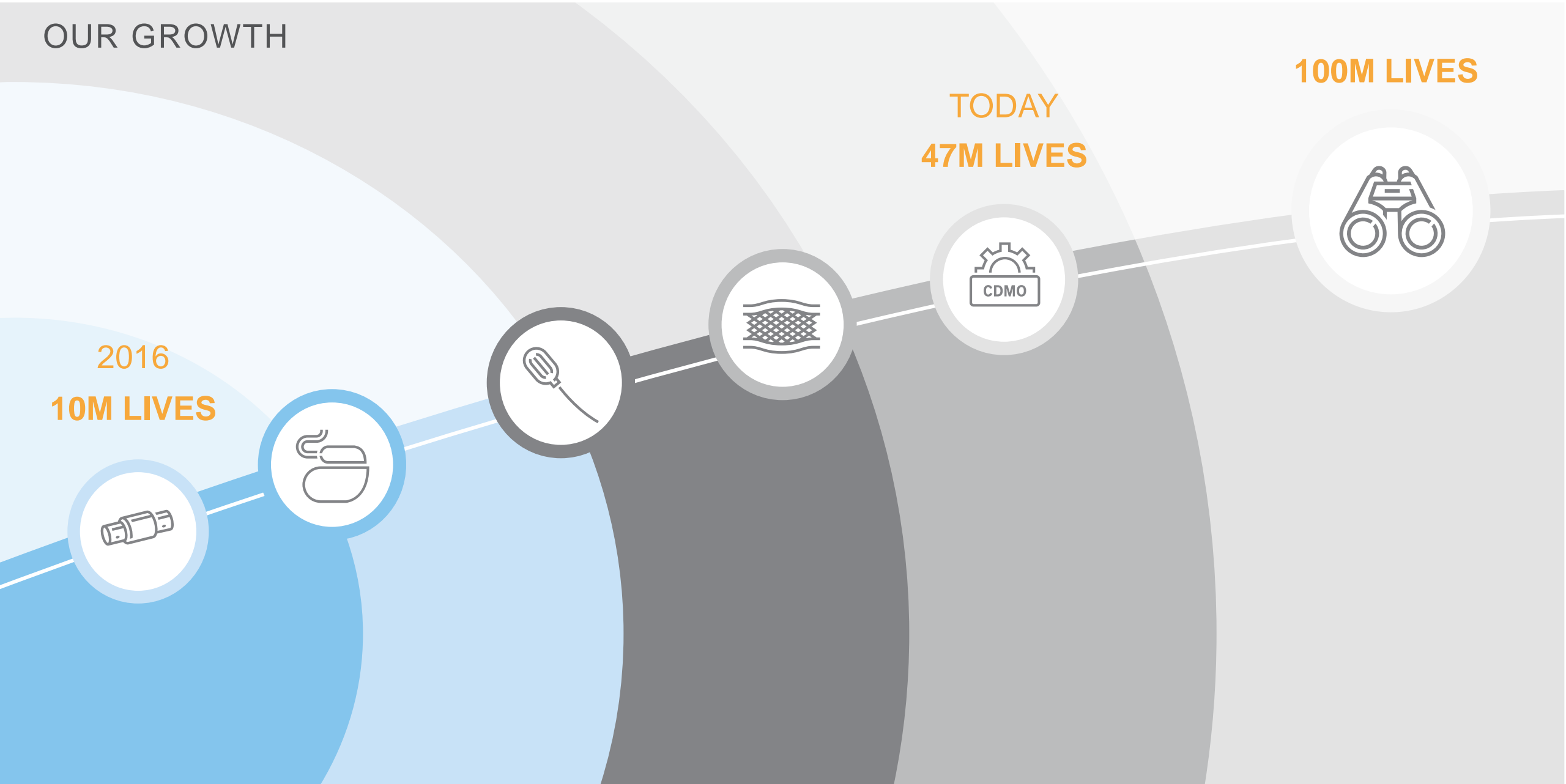


HEALTH

OUR VISION

**100
MILLION
LIVES
EVERY YEAR**

OUR GROWTH



OUR EVOLUTION

Medical
Components
Manufacturer

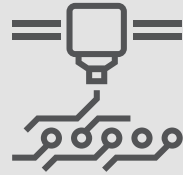


End-to-End Contract
Design & Manufacturing
Partner

COMPONENTS & MATERIALS



ASSEMBLIES



FINISHED DEVICES



PRODUCT DESIGN & DEVELOPMENT



END-TO-END SUPPORT



CONCEPT



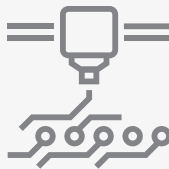
DEVELOPMENT



TESTING



VALIDATION



RAMP-UP



PRODUCTION



END OF
LIFE CYCLE

THERAPEUTIC MARKETS

Neuromodulation

Electrophysiology

Neurovascular

Peripheral Vascular

Vascular Access

Cardiac Rhythm Management

Structural Heart

Diabetes



2,200 EMPLOYEES / 3 CONTINENTS

● Production Sites ● Exclusive Sales Offices ● Design & Development Centers

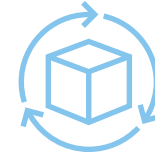




MEETING THE GROWING NEEDS OF THE MARKET AND OUR PARTNERS

35% of Medical Device* Manufacturers
COGS contracted up from **25% in 2015**.

*Technavio research report; Baird estimates



EXPERTISE TO SIMPLIFY COMPLEX SUPPLY CHAINS

170 years of materials science & expertise

Expanded capabilities in specialty metals,
polymers & coatings



TAILORED SOLUTIONS TO EXPAND YOUR CAPACITY

Launched thousands of products in diverse therapeutic markets

Superior engineering know-how to solve complex challenges



SUPERIOR QUALITY TO IMPROVE LIVES

Top-rated in quality performance*

1M+ products produced daily in our sites
worldwide

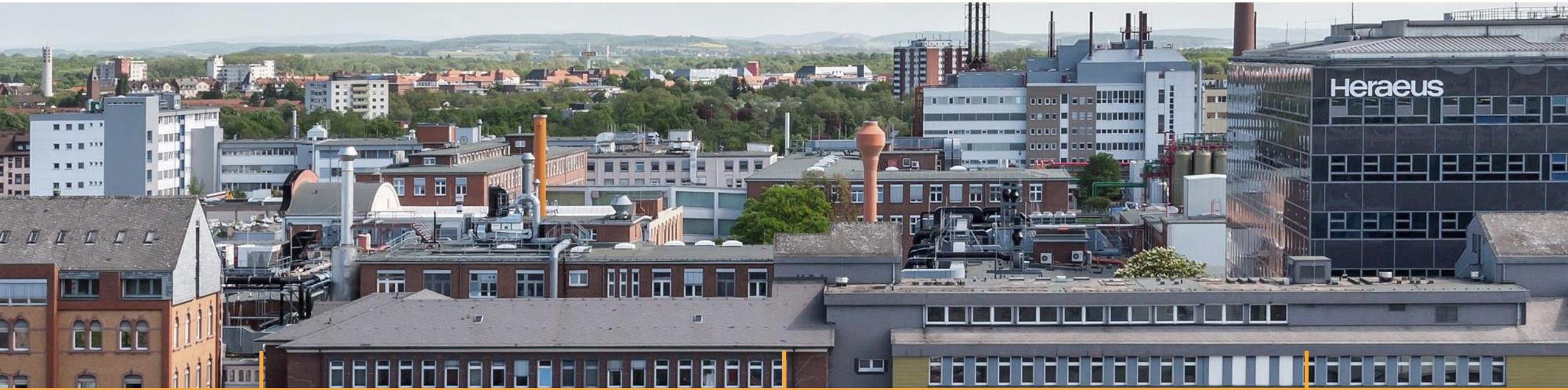
* Heraeus Customer Survey, data on file.

WE PARTNER WITH
MEDICAL DEVICE
COMPANIES TO
DELIVER HIGH VALUE
SOLUTIONS.

TOGETHER, WE
IMPROVE LIVES.



APPENDIX

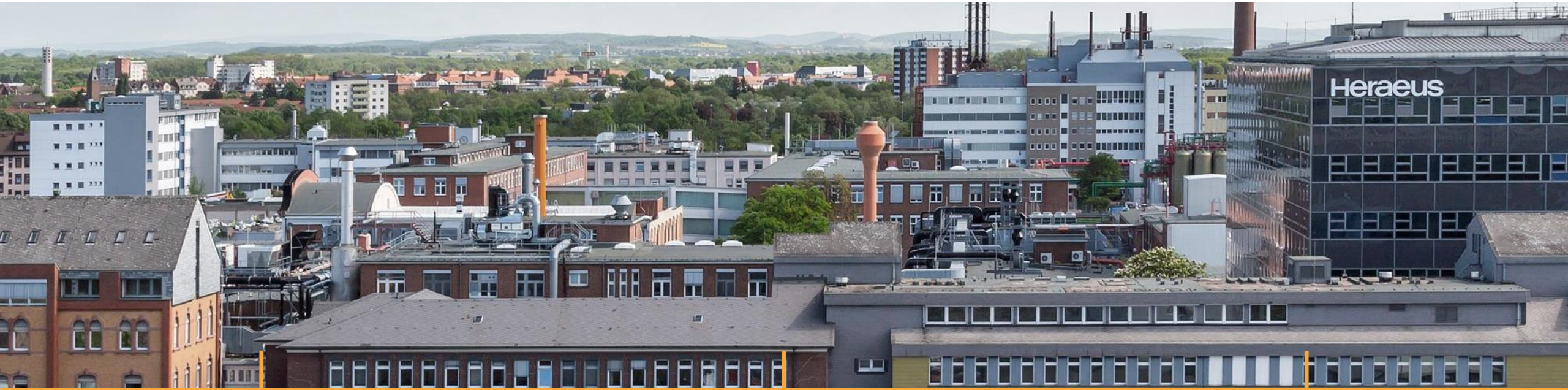


1660

Founding of the Heraeus
Family Business

TODAY

2060

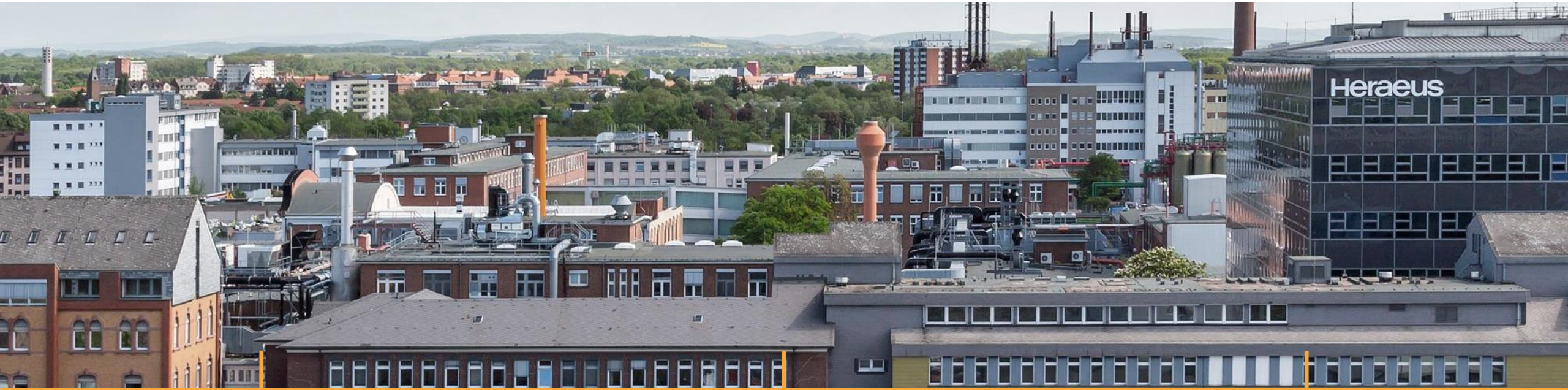


1660

TODAY

Globally Leading
Portfolio Company

2060



1660

TODAY

2060

400 Years of
Family Business